

Senior Business Consultant

Location: Netherlands (Rotterdam) and Germany (Dusseldorf)

Industry expert freight-forwarding & transport or maritime - Value creation via Optimization

Your role

You will be responsible for building and maintaining a professional network within the industry, where you will act as a Senior Business Consultant. Via your network you will improve the business-performance of our customers and create opportunities for Ab Ovo (including yourself).

Our company's strength lies in supply chain optimization. As Senior Business Consultant you will address the industry as well as information-technology developments, especially the growth of available data via internet (internet of things) thereby improving the business performance of our customer. Consequently, you will be challenging decision-makers in your industry. As an experienced consultant, you must have the ability to inspire and to convince them to adapt new technology in order to boost business improvement (or even invent new business models). Through your expert knowledge, you will develop new projects with new and existing clients of Ab Ovo. You will play a crucial role in which you act as a driving force for the customer and Ab Ovo. You will also play a visible role within the industry by means of publications. Your vision of the industry and your proven track record and experience should be valuable in the further development and growth of our industry-expertise and products.

Your talents

- University degree or HBO in Business Economics, Supply Chain, Logistics or Informatics;
- Proven track record in selected industries. Ability to share your knowledge and improve business performance within the sector;
- Persuasive, entrepreneurial, inspiring and cooperative. Ability to present a vision and win support for it;
- A keen eye for commerce. Comfortable in operating at management and executive level;
- Internationally oriented. Advanced verbal and written command of English and German. Flexible and prepared to travel regularly on business trips within Europe and where needed globally.

Our offer

- Meaningful work in large-scale and challenging projects with attractive clients;
- Chances for personal development as part of a successful and fast-growing company. Ample opportunity to set a personalized course in the company;
- Content is key in our business. Hence we very much value your personal and professional development. We facilitate this in every way possible, including training days and the possibility to study and obtain qualifications;
- Lots of opportunity to learn in an open culture with experienced colleagues and a strong embedding of knowledge development in practice groups;

- The best of both worlds, large and small. The professional aspect of working with large ambitious clients, combined with the security of a close-knit operational base. We are proud of our loyal culture, in which we know each other well and in which we respect each other. We cherish positive interaction, which translates into social outings, a company weekend and other social activities besides work;
- People at Ab Ovo cherish freedom and take responsibility. We believe in your strength and judgment. We are not confined by blueprints. There is room to organize the work in a way that suits you best;
- Ab Ovo is a healthy company. We offer an excellent overall package of employee benefits and are keen to invest in a long-term, stable partnership with our workforce.

About Ab Ovo

Ab Ovo, founded in 1997, employs over 110 quality-driven professionals. At present Ab Ovo has six branch offices being located in Capelle aan den IJssel (Rotterdam - HQ), Amsterdam, Düsseldorf (Germany), Copenhagen (Denmark), Shanghai (China) and Boston (USA). We work for reputable companies internationally, including KLM, Vopak, Maersk, Wallenius Wilhelmsen Lines, Hoegh Lines, DHL, DSV, Contargo, Rhenus Logistics, McGregor and a growing number of European railway companies like NS, DB Schenker Rail, Green Cargo, VR Railways, Arriva and B-Logistics. The key to our success is the combination of knowledge of information science, in-depth management experience and extensive know-how of logistics business. More information about Ab Ovo can be found on www.ab-ovo.com.

Interested?

Feel free to contact us for further information about our company and this position. We certainly recommend visiting our website www.ab-ovo.com for further information about our clients, projects and the people at Ab Ovo. You can mail Freek Oosterom at Freek.Oosterom@ab-ovo.com , or call him on 0031-102861533. He will be happy to invite you for an introduction. You can submit your application by e-mail. We look forward to your response!